



OUR FEES
AND CHARGES
EXPLAINED



BOYCE
CHARTERED ACCOUNTANTS



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Boyce is a business like any other.

We need an income to pay our bills and our staff, invest in efficient technology and have enough left so that the owners of the business can make a return for their risk, time, energy, effort and investment.

Our major cost is the wages of our team; it is very important to us that we pay them well. The Boyce team genuinely care for the financial health of our clients and in doing this they often contribute "above and beyond the call of duty". We don't want this to change so it's vital we reward our team appropriately.

We also want to attract the highest calibre employees to Boyce - the best and the brightest; a policy that ultimately benefits you, our clients.

So how do we work out what to charge?

We sell our experience, qualifications, systems, procedures, precedents, effort, care, skill, culture and passion for your financial health. We work hard to understand your business so that we can really help and advise you.

The way we determine what to charge for our services is through a two-step process.

First, Boyce team members are allocated 'rates' per hour based on their skills and experience and the work they are carrying out. Each day they are required to record in detail how their time is spent. This enables our system to provide us the exact hours and cost for each project we undertake for you.

Secondly, before we prepare the invoice, we critically review this cost to ensure it represents fair value to you.

Do we do the "same" job as other accountants?

Emphatically - NO. We feel we have a unique approach at Boyce.

Most other accountants focus on preparing your tax returns but we believe our role is much broader than that. Our service, culture and systems are all aimed at helping you to build wealth, and as a result we do a great deal more than just basic compliance work. Whilst this may increase your total cost, these services are where the real value lies.

The benefit of what we offer is evident in the comments that many clients have relayed to us over the years.

What you really value is the difference that Boyce delivers - a passion to help you maximise your wealth.

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